

**VIET NAM**



**DEMANDE  
DE DEVIS**



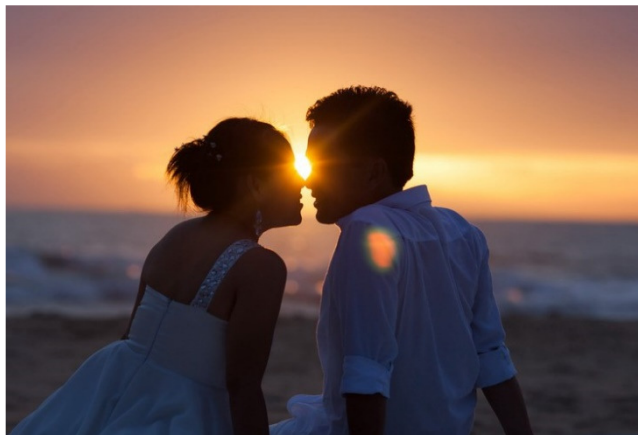
**REALISTICASIA**

#430 Cau Am, Van Phuc, Ha Dong,  
Hanoi, Vietnam

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## VIETNAM LUXURY HONEYMOON EXPERIENCE



**DURATION:** 14 Days

**THEME:** Honeymoon

**TOUR CODE:** RA-VNMLHE001

**DESTINATION:** Hanoi, Nam Dinh, Halong Bay, Hoi An, Ho Chi Minh, Mekong Delta, Phu Quoc

*What could be more romantic than discovering something new together, especially if it is stunning landscapes, rich exotic culture, and most romantic views? Start your trip in Hanoi where you spend time together learning to cook Vietnamese meals, feel the tranquility of Nam Dinh where you will have a private water puppet show, and get lost in the beauty of magnificent Halong Bay. Then head to central Vietnam to the country's most romantic town of Hoi An. The lush green gardens and authentic villages of the Mekong Delta are awaiting you in Southern Vietnam. And wrap up your holiday with a relaxing beach break on Phu Quoc island and celebrate your love with a romantic dinner by the ocean.*

### HIGHLIGHTS:

➤ **Enjoy the breathtaking landscapes.**

See the UNESCO-honored Halong Bay at the bird's eye view on a helicopter, have a lovely time in charming Nam Dinh countryside, and explore the maze of waterways of the Mekong Delta.

➤ **Be charmed by central Vietnam**

See the historical sites of Hoi An's charming old town and its cozy countryside.

➤ **Get an exclusive look at local culture**

Explore Vietnamese cultural heritage with hands-on experience and meet local artisans.

➤ **Once-in-a-lifetime romantic beach holiday**

Spend evenings watching romantic sunsets, having dinner by the sea, and swimming in the turquoise waters on a private beach on Phu Quoc island.

## OUTLINED ITINERARY

DAY 1	HANOI ARRIVAL – ROMANTIC DINNER AT LY CLUB RESTAURANT (D)
DAY 2	COOKING LESSON WITH THE MASTER CHEF & HANOI SIGHTSEEING BY JEEP CAR (B/L)
DAY 3	LEARN ABOUT WATER PUPPETRY ART, AND HAVE A SCENIC CYCLING TRIP THROUGH THE COUNTRYSIDE IN NAM DINH PROVINCE (B/L)
DAY 4	NAM DINH – TRAVEL TO HALONG BAY (B/L/D)
DAY 5	TAKE A HELICOPTER FLIGHT AND SEE HALONG BAY FROM THE BIRD'S EYE VIEW- TRAVEL TO HOI AN (B/L)
DAY 6	LEARN HOW TO MAKE BAMBOO CRAFTS WITH THE LOCAL ARTISAN (B)
DAY 7	CYCLING IN CAM THANH VILLAGE & THANH DONG ORGANIC FARM (B/L)
DAY 8	HOI AN – DANANG - FLIGHT TO HO CHI MINH & EXPLORING SAIGON ON VINTAGE VESPA (B)
DAY 9	EXPLORE THE LUSH BEAUTY OF MEKONG DELTA (B/L)
DAY 10	HO CHI MINH CITY – TRAVEL TO PHU QUOC (B)
DAY 11	PHU QUOC ISLAND FREE AT LEISURE – ROMANTIC DINNER AT THE BEACH (B/D)
DAY 12	PHU QUOC ISLAND FREE AT LEISURE (B)
DAY 13	PHU QUOC - FLIGHT TO HO CHI MINH - DEPARTURE (B)

## DETAILED ITINERARY

### DAY 1: HANOI ARRIVAL - ROMANTIC DINNER AT LY CLUB RESTAURANT (D)

Welcome to Vietnam! As soon as you leave the plane, our Immigration Officer will meet you at the end of the jet bridge (or at the terminal entrance), holding a signboard with your name(s) on it. The officer will assist you with immigration procedures. If you already have a Vietnam visa, the estimated time to clear immigration will take approximately 15-20 minutes per person. After clearing immigration, our Immigration Officer will escort you to the baggage claim to collect your luggage and introduce you to your guide, who will be waiting outside the terminal.

Your private guide and driver will transfer you to the hotel in the heart of the city. Have some relaxing time and rest after the flight.

In the evening, enjoy the romantic dinner at Ly Club Restaurant. Located on Le Phung Hieu Street - the heart of Hanoi, Ly Club is an outstanding restaurant occupying the 19th-century French villa

with interior design inspired by antiques and ornaments of the Ly dynasty. Enjoy the incredible dishes of modern Vietnamese cuisine with live music performances in a peaceful private atmosphere. After dinner, you will be transferred back to your hotel.

### *Overnight in Hanoi*

## **DAY 2: COOKING LESSON WITH THE CHEF & HANOI SIGHTSEEING BY JEEP CAR (B/L)**

In the morning, you will meet with the professional master chef Ms. Ai, who will take you on the local market tour. Chef Ai is a passionate chef and has a decade of experience working at famous Hanoi restaurants. She will show you how to select the freshest and most typical ingredients for local dishes. Enjoy the view, sound, and flavor of the market while passing by colorful stands with fresh food. Then take a walk to her cozy house for a private hands-on cooking class while listening to her sharing her passion for cooking. Taste your creations for lunch.

**Notes:** *Suggested time: 09:00*

*Duration: approx. 3.5 hours*

In the afternoon, you will explore charming and romantic Hanoi with its colonial buildings, tree-lined boulevards, and scenic lakes by vintage Jeep A2. Start your exploration by visiting the historic Ho Chi Minh Mausoleum. It is an imposing monument made of marble and granite, inside of which the preserved body of beloved revolutionary leader Ho Chi Minh is resting. Visit Ho Chi Minh's House nearby, a simple wooden house where Ho Chi Minh lived and worked. Inside you will see some of his belongings and walk up the steps to see his bedroom. In the Ho Chi Minh complex, you also will see One Pillar Pagoda, Hanoi's iconic Buddhist temple built in 1049 in the shape of a lotus blossom.

Continue your tour to the Temple of Literature, Vietnam's first national university, built in the late 11th century and dedicated to Confucius studies. This picturesque temple is an example of well-preserved traditional Vietnamese architecture. Enjoy the tranquil atmosphere and get a touch of Vietnamese history and culture.

Hop back on a Jeep and ride back to the city center towards scenic Hoan Kiem Lake, also known as the Lake of the Returned Sword. According to the legend at this lake Vietnamese emperor returned the magic sword which once used to defeat the Chinese Ming Dynasty to the Golden Turtle. In the middle of the lake sits the Ngoc Son Temple, which is accessible by the classical The Huc Bridge. Conclude your tour by exploring the famous Old Quarter known for its '36 streets named after the original 36 artisan guilds that date as far back as the 13th century. Explore the fascinating maze of back streets, fronted by narrow houses, built this way to avoid taxes based on the width of their frontage onto the street, a wonderfully eclectic glimpse into Hanoi street life. Wrap up your sightseeing with a Spa with Aromatherapy Treatment before getting back to your hotel.

**Notes:** Suggested departure time: 14:00

*The Ho Chi Minh Mausoleum is closed every Monday & Friday, and during the period from 15 June to 15 August*

*Overnight in Hanoi*

### **DAY 3: LEARN ABOUT WATER PUPPETRY ART, AND HAVE A SCENIC CYCLING TRIP THROUGH THE COUNTRYSIDE IN NAM DINH PROVINCE (B/L)**

Have breakfast at the hotel and complete the check-out formalities. Today you will be transferred to Nam Dinh (the travel time is about 2 hours).

Upon arrival in Nam Dinh have a stop to meet a water puppet artisan, Mr. Phan to enjoy the private water puppet show. This unique art originated from the wet rice civilization of Northern Vietnam. Mr. Phan is the sixth generation of the family with a tradition of performing water puppetry in Nam Dinh province. Inherited his talent and water puppetry traditions from his father, Mr. Phan acquired a passion for this folk art in his childhood. He is not only playing with the puppets creating outstanding performances, but also crafting puppets as well. He has set up a mini stage for water puppetry and had his solo performances around Vietnam and abroad.

Sit down for a cup of tea while Mr. Phan is telling you the story about how the water puppet originated, and his memorable experience traveling to different corners of the world to bring Vietnamese culture and folklores to international friends.

Then join a 30-minute show seeing lion dances, buffalo fighting, rice farming, and boat racing at his private mini water puppet stage on his top house floor. After the show, get yourself in the performer's role to handle puppets in the water or join Mr. Phan to make and paint the puppets.

Then head to Ecohost Resort to check in and enjoy lunch.

In the afternoon, meet your local guide, who will take you on a cycling trip through the countryside to immerse in the cultural life of Vietnam's Red River Delta, an authentic place still undiscovered by tourists. Start your cycling trip with a visit to Pham Phao cathedral, which is famous for its wooden carving, and the Traditional trumpet-making Brass village nearby. On the way, you will also see Tile-roofed Bridge built in the 16th century. Then cycle to the local family, which produces the conical hats. Spend some time with this family to observe how these hats are made. Finally, explore the daily life of local people and understand the ancestor worship traditions in the local village. Afterward, ride back to Ecohost to relax.

*Overnight in Ecohost Hai Hau*

### **DAY 4: NAM DINH – TRAVEL TO HALONG BAY (B/L/D)**

Get up early to visit a small typical local market in Dong Bien village. You will find all types of seafood products, fish, meat, fresh fruits, and vegetables, as well as many other products for sale at this market. Then walk to a traditional forging family workshop in the village. It is a great opportunity to explore the real daily life of local residents. Then head back to your resort to check out and get ready for the transfer to Halong city.

Enjoy a 3.5-hour drive to Tuan Chau International Marina in Halong city.

Upon arrival in Halong spend some relaxing time with special tea at the Heritage Cruise's lounge. Then it's time to climb aboard the Heritage Cruise and check in your suite. Enjoy a welcome drink as you receive a cruise briefing and safety instructions. Have lunch at L'indochine Restaurant. The Heritage Cruise takes you to contemplate the magnificent sceneries made from the limestone mountains of Lan Ha Bay – Cat Ba Archipelago. This bay is untouched and remote, with a little number of cruise boats using this route. The cruise vessel approaches the Ba Trai Dao (Three Peach beaches) or Tra Bau in Lan Ha Bay, a natural frontier between the provinces of Halong and Haiphong. This secret hideaway has beaches, caves, and coves, not to mention the spectacular natural beauty of about 400 islands. Have free time kayaking or swimming in the clear waters of the bay. Back on Heritage Cruises, spend the relaxing evening with a cocktail in hand and watch the sunset over the Gulf of Tonkin. Enjoy your time with activities that include afternoon tea and a cooking class led by the cruise chef. And A memorable dining experience will be offered at the restaurant, with local food in an intimate and romantic setting.

Enjoy evening views of the bay at the bar on the top deck. Try your hand squid fishing. The bars are open until late.

*Overnight on Heritage Cruise*

## **DAY 5: TAKE A HELICOPTER FLIGHT AND SEE HALONG BAY FROM THE BIRD'S EYE VIEW- TRAVEL TO HOI AN (B/L)**

Start the day with a session of Vovinam (a kind of Vietnamese martial art) on the sundeck, followed by a light breakfast. Then take a pleasant trip on a bamboo boat to explore the Dark and Bright Cave. When you arrive back on the ship, it is time to check out and enjoy the brunch, while the cruise is making its way back to Tuan Chau Marina.

From here, you will join Halong Helicopter Sightseeing Tour with 12 minutes flight by Bell 505 Jet Ranger. Take this favorable opportunity to capture Ha Long Bay's exotic beauty from a bird's eye view. Soar above the limestone cliffs and one of the most stunning landscapes, and, at the same time, satisfy your passion for adventures with a sense of superiority.

Then you will be transferred to Noi Bai Airport for your onward flight to Da Nang. Upon arriving at Da Nang airport, your private driver will meet you at the airport and transfer you to the hotel in Hoi An.

## *Overnight in Hoi An*

### **DAY 6: LEARN HOW TO MAKE BAMBOO CRAFTS WITH THE LOCAL ARTISAN (B)**

The bamboo tree is a significant symbol of Vietnamese culture and has an important role in local daily life. It symbolizes the vitality of Vietnamese people, that can resist difficulties, and in local legends, it was used to fight the invaders. At the same time, Vietnamese people could make outstanding items using bamboo: from drinking straws to sophisticated furniture.

This afternoon you will meet Mr. Tan Vo, who represents the creative young generation of bamboo craftsmen family and brings bamboo products up to another level. Using his inherited skills, Mr. Tan Vo has created a unique bicycle with a bamboo frame and handlebars. His special bamboo frame, apart from its nice design, is very light, durable, and sustainable. Visit Mr. Tan Vo's workshop and discover the collection of bamboo items he and his family created. Admire the beauty of the products, while Mr. Tan introduces the bamboo crafting art to you. When you get inspired by bamboo, it's time to try your hands on making your piece of art that you can keep as a souvenir from today's adventure. After finishing the product, we will transfer you back to your hotel.

**Notes:** *Suggested time: 09:00*

*Duration: 2 hours*

*Overnight in Hoi An*

### **DAY 7: CYCLING IN CAM THANH VILLAGE & THANH DONG ORGANIC FARM (B/L)**

Enjoy the delicious breakfast at the hotel and get ready for the countryside exploration. In the morning, you will drive to Vong Nhi village. Upon arrival, hop on the bikes and cycle through the village (around 6 km). Enjoy the stunning landscapes and peaceful countryside views, such as green coconut forest, and prawn and red snapper farms or immerse in the rustic beauty of rice fields.

Then arrive at Thanh Dong organic farm. This 10,000 sqm garden with fresh organic goods supports 10 local families for a living. Take a stroll around the vegetable garden and listen to the life-changing story of the farmers about how they have been approaching the organic method of cultivating herbs. Afterward, you will join the farmers in their gardening activities, like preparing and applying organic manure to the land, raking the ground, sowing herb seeds, and watering or picking vegetables.

Say goodbye to the farmers and take a ride in the unique Vietnamese basket boat along the Do River to The Field Restaurant. On the way, admire the beautiful scenery and local countryside life.

Take part in a short cooking class to make Vietnamese family-style lunch. Enjoy the meals you cooked and get back to your hotel.

**Notes:** *Suggested departure time: 08:00*

*Tour duration: 03 hours*

*Overnight in Hoi An*

## **DAY 8: HOI AN – DANANG - FLIGHT TO HO CHI MINH & EXPLORING SAIGON ON VINTAGE VESPA (B)**

Have a relaxing morning, and get ready for your flight to Ho Chi Minh. Your private driver will meet you at the hotel lobby and transfer you to Da Nang Airport, where you will board the plane. Upon arrival in Ho Chi Minh, you will be welcomed and transferred to the hotel for check-in and to have some rest after the flight.

In the afternoon, you will discover Saigon like a local on the back of a vintage Vespa motorbike. During this tour, you will see the Thich Quang Duc monument, a memorial to the monk who set himself on fire to protest the persecution of Buddhists in Vietnam in the 1960-s. Then pass by the flower market and funeral home for a glimpse of Vietnamese customs. Then pass by Chinatown and see Nhi Phu temple, which is the oldest Chinese pagoda in the city, colorful tailor material alley, and Chinese medicine quarters.

Continue further to District 2 through the underwater Thu Thiem Tunnels to see how Saigon has been growing and visit a local market. Head back to the center, passing by the city's historic landmarks, such as the People's Committee building, Reunification Palace, Notre Dame Cathedral and Central Post Office, and CIA building on Dong Khoi Street, from where Americans and Vietnamese officials were evacuated during the Saigon Fall. Then head to the Opera House before returning to your hotel.

**Notes:** *Tour duration: 04 hours*

*Overnight in Ho Chi Minh*

## **DAY 9: EXPLORE THE LUSH BEAUTY OF MEKONG DELTA (B/L)**

Enjoy the delicious breakfast at the hotel and meet your guide at the hotel lobby. Today you will explore the maze of waterways and the lush green gardens of the Mekong Delta. Take a 1.5 hours drive to Ben Tre, situated in the Mekong River Delta. At the pier, embark on a fascinating motorboat that will take you to Cai Be floating market. See how locals sell their fruits and vegetables right from the boats. Then, take the rowing boat to go deeper into the countryside through small canals to enjoy a peaceful atmosphere.

Get back on a motor boat and cruise along one of the longest Mekong rivers observing the daily activities of the local farmers and fishermen.

Arrive at An Binh Island, where you will enjoy Vietnamese lunch at the local homestay.

In the afternoon, we will take you for a walk around the orchards to enjoy a cup of tea while listening life performance of the traditional Vietnamese music in the ancient house.

Now it's time to take a walk around the village and visit the local workshops to see how to make rice paper, coconut candies, and pop-rice. If you would like, you also can join the cycling trip through the village roads to see the local daily life at the orchard, school, church, pagoda, and traditional houses.

Then visit the brick kilns where you can see how the local people create beautiful clay pottery. Your cruise will end at Vinh Long city, from where you will head back to Saigon by private car.

**Notes:** Suggested departure time: 08:00

*Tour duration: 8.5 hours*

*Overnight in Ho Chi Minh*

## **DAY 10: HO CHI MINH CITY – TRAVEL TO PHU QUOC (B)**

breakfast at hotel, you are free at leisure before transferring to airport for your flight to Phu Quoc. Upon arrival in Phu Quoc airport, you are transferred to hotel for check in and free at leisure

*Overnight in Phuoc Quoc*

## **DAY 11: PHU QUOC ISLAND FREE AT LEISURE – ROMANTIC DINNER AT THE BEACH (B/D)**

Enjoy a buffet breakfast at the resort and spend the day free at leisure exploring the beautiful beaches of the island.

At sunset time, you will have a romantic dinner on the beach. Celebrate your love at the beautiful set up by the sea where timeless romance and ocean breeze blend in perfectly

*Overnight in Phuoc Quoc*

## **Day 12: PHU QUOC ISLAND FREE AT LEISURE (B)**

Phu Quoc is a little piece of paradise and a great place for water activities. Spend your free day relaxing at the private beach under the reclining palms and have fun swimming, snorkeling, or diving. You also can hike through the jungles and have a picnic at the beautiful Suoi Trang Waterfall, admiring the beauty of the forest and mountains around.

## Overnight in Phuc Quoc

### DAY 13: PHU QUOC - FLIGHT TO HO CHI MINH - DEPARTURE (B)

Enjoy some free time in the morning before taking a short flight back to Saigon and the onward departure from Vietnam. If time permits, it is possible to spend some time in Ho Chi Minh City to do souvenir shopping or relax in a cozy cafe before the onward flight.

HOTEL LIST 5 STAR		
LOCATION	HOTEL	Room Type
HANOI	<b>SOFITEL LEGEND METROPOLE</b> <a href="https://www.sofitel-legend-metropole-hanoi.com/">https://www.sofitel-legend-metropole-hanoi.com/</a>	Luxury
HALONG BAY	<b>HERITAGE CRUISES</b> <a href="https://heritagecruises.com/">https://heritagecruises.com/</a>	Ocean Suite
HOI AN	<b>THE FOUR SEASON RESORT HOI AN</b>	One Bedroom Villa
HO CHI MINH CITY	<b>PARK HYATT SAIGON</b>	Deluxe
PHU QUOC	<b>FUSION RESORT PHU QUOC</b> <a href="https://phuquoc.fusionresorts.com/">https://phuquoc.fusionresorts.com/</a>	River Frint pool Villa

### QUOTATION

DESCRIPTION	1pax	2pax	3-4pax	5-6pax	7-8pax	9-10pax
<b>Price per person in USD</b>	<b>US\$11,990</b>	<b>US\$6,635</b>	<b>US\$6,422</b>	<b>US\$6,224</b>	<b>US\$6,204</b>	<b>US\$6,095</b>

## **INCLUDED**

- √ Door-to-door pick-up & drop-off services
- √ All transportation mentioned in the itinerary
- √ Accommodation based on double share with breakfast (including 5% service fee and 10% VAT tax). Check-in room at 14:00 // Check-out room at 12:00 noon (Except Early check-in or Late check-out mentioned in the program)
- √ Experienced English-speaking guides
- √ Meals as stated in the itinerary (B: Breakfast; L: Lunch; D: Dinner)
- √ All sightseeing tickets according to the itinerary
- √ Tissues and water on coach
- √ Service charges and government tax
- √ Exclusive and personalized single agent/single customer service
- √ 24/7 hotline support guaranteed
- √ No extra charge after services confirmation
- √ Domestic flights in Vietnam as per itinerary

## **EXCLUDED**

- X International flights and the departure taxes
- X Beverage, Personal expenses, tips, and gratuities
- X Travel insurance
- X Public holiday surcharge (if any)
- X Compulsory Gala Dinner on 24 Dec and 31 Dec, 21 Jan (Tet)
- X Public holiday surcharge (Christmas and New Year, Tet holiday) if applicable
- X Early check-in and Late check-out (If not mentioned)
- X Visa to Vietnam (travellers could apply for evisa online)
- X Surcharge for airport cabs from 12:00 am – 05:00 am
- X Other services not mentioned above

## **BOOKING PROCESS**

**Step 1:** Contact us at [sales@realisticasia.com](mailto:sales@realisticasia.com) to inform the date and number of travelers and any special requirements.

**Step 2:** Send us your scan copies of passports

**Step 3:** Make the deposit as follow the invoice sent by us

## **CANCELLATION**

Realistic Asia must be informed in writing. Cancellation charges would be effective from the date we receive advice in writing and cancellation charges would apply as follows:

- + 60 days prior to arrival date: No cancellation charge. We Guarantee 100% Money Back. + Airfare cancellation fees (according to the airline's cancellation policy) if any
- + 59 - 30 days prior to arrival date: 5% cancellation charge. + Airfare cancellation fees (according to the airline's cancellation policy) if any
- + 29 - 15 days prior to arrival date: 10% + Airfare cancellation fees (according to the airline's cancellation policy) if any
- + 14 – 8 days prior to arrival date: 40% + Airfare cancellation fees (according to the airline's cancellation policy) if any
- + 7 days prior to arrival date: 100 %
- + No show: 100%

## **CONDITION OF INSURANCE**

Realistic Asia demands that all clients going on our trips hold proper personal medical insurance. If clients do not hold insurance and refuse to sign on before the departure date, Realistic Asia reserves the right not to carry out the trip.

Kindly acknowledge your acceptance of the above terms and conditions by signing and returning to Realistic Asia a copy of the present contract and of the attachment with all itineraries.

## VIETNAM IN STYLE



**DURATION:** 10 Days

**THEME:** *Heritage & Nature*

**TOUR CODE:** RA-BOVNA003

**DESTINATIONS:** *Hanoi, Sapa, Halong Bay, Hoi An Ancient City*

### DESCRIPTION

*This trip will take you through the most scenic parts of Vietnam from the charming quiet town to the dramatic mountain landscapes. Start your tour from colonial Hanoi with French colonial buildings and the fascinating maze of 36 streets in the Old Quarter. Then head to Sapa and take the off-the-beaten-path to explore the rural lifestyle of hill tribe villages with the breathtaking sceneries of mountains and rice terraces. After 3 days of trekking, relax on the overnight cruise in the UNESCO World Heritage Sight - Halong Bay. Finally, visit charming Hoi An, walking around the old town area and cycling in the lush countryside.*

### HIGHLIGHTS:

- **Discover Vietnam's rich culture**  
Visit the fascinating Ethnology Museum, explore the hill-tribe villages and walk around the former important trading port.
- **See UNESCO Heritage Sites**  
Take an overnight cruise in Halong Bay, and admire the architecture of Hoi An's old town
- **Trek through the valleys with the most scenic views**  
Take the hidden paths to explore the magnificent mountain views, trek through the rice

terraces and see the authentic life of ethnic minorities who keep the same lifestyle as hundreds of years ago.

## OUTLINED ITINERARY

DAY 1	HANOI ARRIVAL
DAY 2	HANOI CITY TOUR (B)
DAY 3	HANOI – SAPA – TREKKING TO THANH KIM AND LECH MING VILLAGE (B/L)
DAY 4	EXPLORE THE RED DAO VILLAGES OF NAM NHIU AND NAM CANG (B/L)
DAY 5	TREK THROUGH THE RICE FIELDS OF MUONG HOA VALLEY (B/L)
DAY 6	DAY 6: CRUISING IN THE WORLD'S MOST STUNNING BAY (B/L/D)
DAY 7	DAY 07: HALONG BAY – TRAVEL TO HOI AN (B/L)
DAY 8	DAY 08: HOI AN WALING TOUR AND CYCLING TO THANH DONG ORGANIC FARM (B)
DAY 9	DAY 9: HOI AN FREE AT LEISURE (B)
DAY 10	DAY 10: HOI AN – FLIGHT TO HANOI & DEPARTURE

## DETAILED ITINERARY

### DAY 1: HANOI ARRIVAL

Welcome to Vietnam! Your new adventure begins with your arrival in Hanoi. Your private driver will meet you at the airport, holding a signboard with your name. He will escort you to your accommodation right in the heart of the city, with the fascinating Old Quarter at your fingertips. You can easily explore the city at your own pace or relax at the hotel after the flight.

*Overnight in Hanoi*

### DAY 2: HANOI CITY TOUR (B)

Explore the charming city of Hanoi, often referred to as the "Paris of the East", with its yellow colonial buildings, tree-lined boulevards, and scenic lakes. Start your exploration by visiting the historic Ho Chi Minh Mausoleum, an imposing monument made of marble and granite where the preserved body of beloved revolutionary leader Ho Chi Minh is resting. Next to the mausoleum, you will see One Pillar Pagoda, Hanoi's iconic Buddhist temple built in 1049 in the shape of a lotus blossom.

Continue your tour to the Temple of Literature, Vietnam's first national university, built in the late 11th century and dedicated to Confucius studies. This picturesque temple is an example of well-

preserved traditional Vietnamese architecture. Enjoy the tranquil atmosphere and get a touch of Vietnamese history and culture.

In the afternoon, you will learn about the traditions of Vietnam and its ethnic diversity with a visit to the Museum of Ethnology (closed on Mondays), which houses an extensive collection of traditional costumes and artifacts from Vietnam's 54 ethnic minority groups.

Drive back to central Hanoi for a walking tour through the maze of narrow streets of the fascinating Old Quarter. Its "36 streets of 36 wares" are named after the original 36 artisan guilds, which were located here in the 13th century.

Wrap up your day with the entertaining water puppet performance. It is a uniquely Northern Vietnamese form of art, that originated in the flooded rice fields of the Red River Delta, where villagers entertained themselves by manipulating puppets over the water. Enjoy watching the colorful wooden puppets showing the episodes of local legends and history.

**Notes:** *Suggested departure time: 08:00*

*Tour duration: 07 hours*

*Overnight in Hanoi*

### **DAY 3: HANOI – SAPA – TREKKING TO THANH KIM AND LECH MING VILLAGE (B/L)**

Have breakfast at the hotel and complete the check-out formalities. Today you will visit Sapa, a frontier town 350km northwest of Hanoi and close to the border with China. You will immerse in the fascinating world of stunning rice terraces, mountain views, and colorful ethnic culture.

You will be transferred to Sapa by private car, the trip will take approximately 5.5 hours. Upon arrival in Sapa, have lunch at a local restaurant and check in at your hotel for a quick refreshment.

In the afternoon, you explore Thanh Kim village. Thanh Kim valley is home to the Red Zao and Hmong people, who have been maintaining their strong and unique traditional customs for hundreds of years despite the influence of outside modern life.

Trek along the mountainside for an hour to reach Thanh Kim valley, admiring the scenic views on the way, then start descending towards a river. Cross the river on an old stone bridge and keep walking on the paved road toward Lech Dzao village. Walk around the village talking to the locals and observing their daily agricultural life. Learn about the embroidery techniques from the Red Zao women who usually sit in doorways working with their traditional textile machine. On the way back, trek through some terraced rice fields under the golden afternoon lights.

*Overnight in Sapa*

**Notes:** *Suggested departure time: 08:00, 13:30*

*Tour duration: 04 hours*

*Total trekking distance: 3km*

#### **DAY 4: EXPLORE THE RED DAO VILLAGES OF NAM NHIU AND NAM CANG (B/L)**

Have breakfast at the hotel and get ready for your next adventure. Today you will be transferred to Hoang Lien National Park, from where you will take an off-the-beaten path to trek through the deep valleys with beautiful views of high mountains and waterfalls. The trail will take you to the Red Dao village of Nam Nhiu. Stroll around the village to meet the local people, visit their homes, and learn about their daily farming activities. Leaving the village behind, you will turn into a small dirt trail that will take you through the marvelous views of the valley dotted with bamboo huts. These huts are used by local farmers as an overnight lodge during harvest season. After passing the rice terraces and a river, take a quiet road to Nam Cang village, where you will have lunch at the local restaurant with a peaceful and authentic atmosphere.

Nam Cang village is located at the end of Sapa valley and is a home for the Red Dao people. These people are famous for herbal bathes, local medicine, and embroidery, and their women wear the most colorful costumes in Northern Vietnam. Explore this village and visit its various workshops to see how the locals make writing rice paper, silver jewelry, and colorful embroidery. If you feel like having a refreshing swim in the river before heading back to your hotel in Sapa by car.

*Overnight in Sapa*

#### **DAY 5: TREK THROUGH THE RICE FIELDS OF MUONG HOA VALLEY (B/L)**

Today you will explore the largest rice terraces in Vietnam. After breakfast and check-out from the hotel, you will take a 30-minute drive to the breathtaking Muong Hoa Valley. Start your hike from Giang Ta Chai to Ta Van Village, observing the magnificent views of mountains and rice fields. If you visit this place between May and October, you will see the local farmers being busy with planting and harvesting rice. On the way, you will get to know the local life of the Zay people, whom you will recognize by their colorful clothes. Observe the way of life and the local traditions of this ethnic minority before continuing your trek featuring magnificent views of the terraced fields and impressive Mount Fansipan. Upon arrival in Ta Van, enjoy your lunch at a local restaurant before driving back to Hanoi in the afternoon.

*Overnight in Hanoi*

**Notes:** *Suggested departure time: 08:00*

*Tour duration: 4 hours*

*Total trekking distance: 4-5km*

#### **DAY 6: CRUISING IN THE WORLD'S MOST STUNNING BAY (B/L/D)**

Have breakfast at the hotel and complete the check-out formalities.

Enjoy a 2.5-hour drive to Tuan Chau International Marina in Halong city.

Upon arrival in Halong spend some relaxing time with special tea at the Heritage Cruise's lounge. Then it's time to climb aboard the Heritage Cruise and check in your suite. Enjoy a welcome drink as you receive a cruise briefing and safety instructions. Have lunch at L'indochine Restaurant. The Heritage Cruise takes you to contemplate the magnificent sceneries made from the limestone mountains of Lan Ha Bay – Cat Ba Archipelago. This bay is untouched and remote, with a little number of cruise boats using this route. The cruise vessel approaches the Ba Trai Dao (Three Peach beaches) or Tra Bau in Lan Ha Bay, a natural frontier between the provinces of Halong and Haiphong. This secret hideaway has beaches, caves, and coves, not to mention the spectacular natural beauty of about 400 islands. Have free time kayaking or swimming in the clear waters of the bay. Back on Heritage Cruises, spend the relaxing evening with a cocktail in hand and watch the sunset over the Gulf of Tonkin. Enjoy your time with activities that include afternoon tea and a cooking class led by the cruise chef. And A memorable dining experience will be offered at the restaurant, with local food in an intimate and romantic setting.

Enjoy evening views of the bay at the bar on the top deck. Try your hand squid fishing. The bars are open until late.

#### *Overnight on Heritage Cruise*

### **DAY 07: HALONG BAY – TRAVEL TO HOI AN (B/L)**

Start the day with a session of Vovinam (a kind of Vietnamese martial art) on the sundeck, followed by a light breakfast. Then take a pleasant trip on a bamboo boat to explore the Dark and Bright Cave. When you arrive back on the ship, it is time to check out and enjoy the brunch, while the cruise is making its way back to Tuan Chau Marina. From here you will be transferred to Noi Bai Airport for your onward flight to Da Nang. Upon arriving at Da Nang airport, your private driver will meet you at the airport and transfer you to the hotel in Hoi An.

#### *Overnight in Hoi An*

### **DAY 08: HOI AN WALING TOUR AND CYCLING TO THANH DONG ORGANIC FARM (B)**

Between the 15th and 19th centuries, Hoi An was known as Faifo - a prosperous trading port, attracting Chinese, Japanese, Dutch, Portuguese, and Spanish merchants. This charming town still keeps its special atmosphere with a mixture of cultures from all around the world. Today, Hoi An is recognized as a UNESCO World Heritage sight with its well-preserved architecture, pedestrian-only streets, and distinctive local cuisine, allowing visitors a glimpse of its illustrious past.

The perfect way to explore Hoi An is to walk through its narrow lanes and cozy streets. This morning you will explore the old merchant houses that combine the elements of Chinese, Japanese and Vietnamese architecture. Then admire the elegant beauty of the 400-year-old Japanese Covered Bridge, built in the 1590s by the Japanese community to link them with the Chinese quarters across the stream. Visit the Assembly Hall of the Chaozhou Chinese Congregation with its

intricate woodcarvings. And finish your walk with a visit to the colorful market with stalls full of local specialties and products.

**Notes:** *Suggested departure time 08:00*

*Tour duration: 03 hours*

#### AFTERNOON CYCLING CAM THANH & THANH DONG ORGANIC FARM

In the afternoon, you will drive to Vong Nhi village. Upon arrival, hop on the bikes and cycle through the village (around 6 km). Enjoy the stunning landscapes and peaceful countryside views, such as green coconut forest, and prawn and red snapper farms or immerse in the rustic beauty of rice fields.

Then arrive at Thanh Dong organic farm. This 10,000 sqm garden with fresh organic goods supports 10 local families for a living. Take a stroll around the vegetable garden and listen to the life-changing story of the farmers about how they have been approaching the organic method of cultivating herbs. Afterward, you will join the farmers in their gardening activities, like preparing and applying organic manure to the land, raking the ground, sowing herb seeds, and watering or picking vegetables.

Say goodbye to the farmers and take a ride in the unique Vietnamese basket boat along the Do River to The Field Restaurant. On the way, admire the beautiful scenery and local countryside life. Take part in a short cooking class to make Vietnamese family-style lunch. Enjoy the meals you cooked and get back to your hotel.

**Notes:** *Tour duration: 03 hours*

*Overnight in Hoi An*

#### DAY 9: HOI AN FREE AT LEISURE (B)

Have a free day to explore Hoi An at your own pace. The best way to explore this charming town is to cycle around the town towards the riverside or the beach (the bike could be rented at the hotel). At the beach, you will find many small cafes where you could relax with a fresh fruit drink after swimming. The water in the sea is warm and calm.

You could visit a tailor-shop which could make you and your loved ones a new piece of clothes, bag or shoes overnight.

In the evening we recommend you to walk around the Old Town area, which looks charming when the shops light their lanterns. You would feel like being in a fairy-tale. And don't skip the colorful performances organized on the street in the evening.

*Overnight in Hoi An*

#### DAY 10: HOI AN – FLIGHT TO HANOI & DEPARTURE

Relish a healthy breakfast on the final day of your trip to Vietnam. Complete the hotel check-out formalities, after which you can visit the local markets to buy souvenirs for your loved ones. Later your private driver will transfer you to the airport to take your flight to Hanoi from where you will board the plane for your flight home.

Trip Ends.

<b>HOTEL LIST 5 STAR</b>		
<b>LOCATION</b>	<b>HOTEL</b>	<b>Room Type</b>
<b>HANOI</b>	<b>Hanoi De L'Opera Hotel</b> <a href="https://hoteldelopera.com/">https://hoteldelopera.com/</a>	<b>Deluxe</b>
<b>SAPA</b>	<b>TOPAS ECOLODGE</b> <a href="https://topasecolodge.com/">https://topasecolodge.com/</a>	<b>Premium Exe</b>
<b>HOI AN</b>	<b>PALM GARDEN RESORT</b> <a href="http://palmgardenresort.vn/">http://palmgardenresort.vn/</a>	<b>Bungalow Beach</b>

### **QUOTATION**

<b>DESCRIPTION</b>	<b>1pax</b>	<b>2pax</b>	<b>3-4pax</b>	<b>5-6pax</b>	<b>7-8pax</b>	<b>9-10pax</b>
<b>Price per person in USD</b>	<b>US\$ 3,922</b>	<b>US\$2,342</b>	<b>US\$ 2,173</b>	<b>US\$ 2,005</b>	<b>US\$ 2,009</b>	<b>US\$ 1,902</b>

### **INCLUDED**

- √ Door-to-door pick-up & drop-off services
- √ All transportation mentioned in the itinerary
- √ Accommodation based on double share with breakfast (including 5% service fee and 10% VAT tax). Check-in room at 14:00 // Check-out room at 12:00 noon (Except Early check-in or Late check-out mentioned in the program)
- √ Experienced English-speaking guides

- √ Meals as stated in the itinerary (B: Breakfast; L: Lunch; D: Dinner)
- √ All sightseeing tickets according to the itinerary
- √ Tissues and water on coach
- √ Service charges and government tax
- √ Exclusive and personalized single agent/single customer service
- √ 24/7 hotline support guaranteed
- √ No extra charge after services confirmation
- √ Domestic flights in Vietnam as per itinerary

### **EXCLUDED**

- X International flights and the departure taxes
- X Beverage, Personal expenses, tips, and gratuities
- X Travel insurance
- X Public holiday surcharge (if any)
- X Compulsory Gala Dinner on 24 Dec and 31 Dec, 21 Jan (Tet)
- X Public holiday surcharge (Christmas and New Year, Tet holiday) if applicable
- X Early check-in and Late check-out (If not mentioned)
- X Visa to Vietnam (travellers could apply for evisa online)
- X Surcharge for airport cabs from 12:00 am – 05:00 am
- X Other services not mentioned above

### **BOOKING PROCESS**

**Step 1:** Contact us at [sales@realisticasia.com](mailto:sales@realisticasia.com) to inform the date and number of travelers and any special requirements.

**Step 2:** Send us your scan copies of passports

**Step 3:** Make the deposit as follow the invoice sent by us

### **CANCELLATION**

Realistic Asia must be informed in writing. Cancellation charges would be effective from the date we receive advice in writing and cancellation charges would apply as follows:

- + 60 days prior to arrival date: No cancellation charge. We Guarantee 100% Money Back. + Airfare cancellation fees (according to the airline's cancellation policy) if any
- + 59 - 30 days prior to arrival date: 5% cancellation charge. + Airfare cancellation fees (according to the airline's cancellation policy) if any
- + 29 - 15 days prior to arrival date: 10% + Airfare cancellation fees (according to the airline's cancellation policy) if any
- + 14 – 8 days prior to arrival date: 40% + Airfare cancellation fees (according to the airline's cancellation policy) if any
- + 7 days prior to arrival date: 100 %
- + No show: 100%

### **CONDITION OF INSURANCE**

Realistic Asia demands that all clients going on our trips hold proper personal medical insurance. If clients do not hold insurance and refuse to sign on before the departure date, Realistic Asia reserves the right not to carry out the trip.

Kindly acknowledge your acceptance of the above terms and conditions by signing and returning to Realistic Asia a copy of the present contract and of the attachment with all itineraries.

### **UNDISCOVERED CORNERS OF THE NORTHERN VIETNAM**



**DURATION: 8 Days**

**THEME:** *Culture /Heritage / Off the beaten track*

**TOUR CODE:** RAUOTNV002

**DESTINATIONS:** *Hanoi, Ninh Binh, Pu Luong, Nam Dinh & Halong Bay*

## DESCRIPTION

This tour is designed for travelers who want to touch, taste, and feel the souls of Northern Vietnam. Start your trip by exploring Vietnam's capital Hanoi with its French colonial architecture, beautiful gardens, and hidden small shops. Then head to Pu Luong natural reserve, a stunning area not spoiled by mass tourism. Trek through the lush green valleys with the rice terraces. Then take a boat trip to the Galaxy Grotto in Ninh Binh and a cycling trip in the countryside in Nam Dinh, where you also will enjoy the private water puppet show. Wrap up your adventure with the relaxing cruise taking a less touristic route in the world-famous Halong Bay.

## OUTLINED ITINERARY

DAY 1	WELCOME TO VIETNAM – HANOI ARRIVAL
DAY 2	EXPLORE HANOI LIKE LOCALS (B/L)
DAY 3	HANOI – PU LUONG NATURAL RESERVE (B/L)
DAY 4	TREK THROUGH THE BEAUTIFUL VALLEYS OF PU LUONG NATURE RESERVE (B/L)
DAY 5	PU LUONG – TRAVEL TO NINH BINH, EXPLORE THE NATURAL BEAUTY AND RURAL LIFE OF THO HA VILLAGE AND GALAXY GROTTO (B/L)
DAY 6	LEARN ABOUT WATER PUPPETRY ART, AND HAVE A SCENIC CYCLING TRIP THROUGH THE COUNTRYSIDE IN NAM DINH PROVINCE (B/L)
DAY 7	NAM DINH – TRAVEL TO HALONG BAY (B/L/D)
DAY 8	HALONG BAY – HANOI & DEPARTURE (B/L)

## DETAILED ITINERARY

### DAY 1: WELCOME TO VIETNAM – HANOI ARRIVAL

Welcome to Vietnam! Your new adventure begins with your arrival in Hanoi. Your private driver will meet you at the airport, holding a signboard with your name. He will escort you to your accommodation right in the heart of the city, with the fascinating Old Quarter at your fingertips. You can easily explore the city at your own pace or relax at the hotel after the flight.

*Overnight in Hanoi*

## DAY 2: EXPLORE HANOI LIKE LOCALS (B/L)

Enjoy breakfast at the hotel and meet your guide, who will show you the real Hanoi life and take you through the locals' most favorite places.

Take a short drive to the historical Ba Dinh Square, where president Ho Chi Minh proclaimed the independence of Vietnam in 1945. Admire the outstanding architecture and charming atmosphere around this square. Then head to Lenin Garden, a communal place for locals. This garden also offers a perfect opportunity for watching the bustling daily life of Hanoians. Then it's time to explore some hidden parts of the city and drive through the small alleys with sewing shops owned by the same families for generations and see the old way of living there. Do not forget to bring your camera to capture this lovely area.

Have a walk to the Temple of Literature, Vietnam's first national university, built in the late 11th century. Enjoy the tranquil atmosphere of this quiet place and discover its role in the country's past.

Then visit the Ethnology Museum (closed Mondays), one of the best places to learn about Vietnam's cultural diversity. This museum has a big collection of cultural artifacts of each ethnic group in Vietnam. It is also an important research center.

After the museum visit, enjoy traditional Vietnamese lunch at the local restaurant.

In the afternoon, stroll around the charming Hanoi old quarter to explore the fascinating maze of back streets. Then have a walk along the bustling Nha Chung Street, full of vendors selling food, vegetable, and other products. Stop at the old French house where you will be invited for a cup of tea and an interesting talk about the history and life of Hanoi with the local family. Then say goodbye to your hosts and drive back to your hotel.

*Overnight in Hanoi*

**Notes:** Suggested time: 08:00

*Duration: 7 hour*

## DAY 3: HANOI – PU LUONG NATURAL RESERVE (B/L)

Have breakfast at the hotel and complete the check-out formalities. Today you will get an off-the-beaten-path destination and immerse yourself in the lush paradise of Pu Luong Nature Reserve.

Take a 4.5 hours drive from Hanoi through the scenic roads. Upon arrival, check in to your resort and enjoy the delicious lunch.

Have some free time to relax after the transfer and explore the beautiful retreat with its captivating panoramic views and tranquil setting.

In the afternoon, have a guided walk to the local village up the hill from your stay. Walk around farmland and rice fields, interact with local people and get to know more about the local culture, and enjoy the stunning views of this area. Then head back to the resort.

*Overnight at Pu Luong Retreat*

**Notes:** *Suggested time: 08:00*

*Duration: 9 hours*

*Trekking distance: 3-6km*

*Grade: easy*

#### **DAY 4: TREK THROUGH THE BEAUTIFUL VALLEYS OF PU LUONG NATURE RESERVE (B/L)**

Start this morning with a delicious breakfast and enjoy the fresh morning. Your guide will meet you at the hotel, and you will start the descending 6 km hike into the beautiful valley with tumbling rice terraces. Trek through small hidden paths shrouded in vegetation towards a picturesque village sitting at the base of a towering mountain. Have a stop to take wonderful pictures and enjoy the beauty of this place. Continue your walk passing by Uoi village, which is nestled among palm foliage, then continue to Lan village, where you can smell the smoke coming from cottages in the valley. Savor the ever-changing scenery as you trek to a beautiful spot. End your trek with a picnic lunch in a scenic place before driving back to your resort.

*Overnight in Pu Luong Retreat*

**Notes:** *Suggested time: 08:00*

*Duration: 9 hours*

*Trekking distance: 8km*

*Difficulty level: Average*

#### **DAY 5: PU LUONG – TRAVEL TO NINH BINH, EXPLORE THE NATURAL BEAUTY AND RURAL LIFE OF THO HA VILLAGE AND GALAXY GROTTO (B/L)**

Today is the time to say goodbye to beautiful Pu Luong and depart to scenic Ninh Binh province. Take a 3.5-hour drive through the spectacular landscape of limestone karsts peaks permeated with valleys.

Upon arrival in Ninh Binh, enjoy a short drive to Tho Ha village in Nho Quan, where you will take a leisure biking trip from 5 to 15 km (depending on your wish), passing by sleepy villages and picturesque countryside sceneries. Then head to Dong Tam hamlet, where you will learn about the life of local farmers and take part in their daily activities such as catching crab, fishing, planting and watering plants, and more. After the busy time farming, return to the hamlet to join a cooking lesson with a local family. Learn how to cook the local specialties like sweet potato cake and toasted

fish. Enjoy the meals you cooked for lunch, and then head to Nha Le Pier, where you will board a hand-rowing boat and take a cruise down the Galaxy Grotto. The cave appears with a curling line under thousands of sparkling stalactites of various shapes. After the boat ride, you will be transferred to your hotel to check in and relax after this busy day.

*Overnight in An Phu Homestay*

**Notes:** Suggested time: 08:00

*Duration: 8 hours*

**DAY 6: LEARN ABOUT WATER PUPPETRY ART, AND HAVE A SCENIC CYCLING TRIP THROUGH THE COUNTRYSIDE IN NAM DINH PROVINCE (B/L)**

Have breakfast at the hotel and complete the check-out formalities. Today you will be transferred to Nam Dinh (the travel time is about 2 hours).

Upon arrival in Nam Dinh have a stop to meet a water puppet artisan, Mr. Phan to enjoy the private water puppet show. This unique art originated from the wet rice civilization of Northern Vietnam. Mr. Phan is the sixth generation of the family with a tradition of performing water puppetry in Nam Dinh province. Inherited his talent and water puppetry traditions from his father, Mr. Phan acquired a passion for this folk art in his childhood. He is not only playing with the puppets creating outstanding performances, but also crafting puppets as well. He has set up a mini stage for water puppetry and had his solo performances around Vietnam and abroad.

Sit down for a cup of tea while Mr. Phan is telling you the story about how the water puppet originated, and his memorable experience traveling to different corners of the world to bring Vietnamese culture and folklores to international friends.

Then join a 30-minute show seeing lion dances, buffalo fighting, rice farming, and boat racing at his private mini water puppet stage on his top house floor. After the show, get yourself in the performer's role to handle puppets in the water or join Mr. Phan to make and paint the puppets.

Then head to Ecohost Resort to check in and enjoy lunch.

In the afternoon, meet your local guide, who will take you on a cycling trip through the countryside to immerse in the cultural life of Vietnam's Red River Delta, an authentic place still undiscovered by tourists. Start your cycling trip with a visit to Pham Phao cathedral, which is famous for its wooden carving, and the Traditional trumpet-making Brass village nearby. On the way, you will also see Tile-roofed Bridge built in the 16th century. Then cycle to the local family, which produces the conical hats. Spend some time with this family to observe how these hats are made. Finally, explore the daily life of local people and understand the ancestor worship traditions in the local village. Afterward, ride back to Ecohost to relax.

*Overnight in Ecohost Hai Hau*

**Notes:** Suggested time: 14:00

*Capacity: Min. 1 pax - Max. 10 pax. due to tight space*

### **DAY 7: NAM DINH – TRAVEL TO HALONG BAY (B/L/D)**

Get up early to visit a small typical local market in Dong Bien village. You will find all types of seafood products, fish, meat, fresh fruits, and vegetables, as well as many other products for sale at this market. Then walk to a traditional forging family workshop in the village. It is a great opportunity to explore the real daily life of local residents. Then head back to your resort to check out and get ready for the transfer to Halong city.

Enjoy a 3.5-hour drive to Tuan Chau International Marina in Halong city.

Upon arrival in Halong spend some relaxing time with special tea at the Heritage Cruise's lounge. Then it's time to climb aboard the Heritage Cruise and check in your suite. Enjoy a welcome drink as you receive a cruise briefing and safety instructions. Have lunch at L'indochine Restaurant. The Heritage Cruise takes you to contemplate the magnificent sceneries made from the limestone mountains of Lan Ha Bay – Cat Ba Archipelago. This bay is untouched and remote, with a little number of cruise boats using this route. The cruise vessel approaches the Ba Trai Dao (Three Peach beaches) or Tra Bau in Lan Ha Bay, a natural frontier between the provinces of Halong and Haiphong. This secret hideaway has beaches, caves, and coves, not to mention the spectacular natural beauty of about 400 islands. Have free time kayaking or swimming in the clear waters of the bay. Back on Heritage Cruises, spend the relaxing evening with a cocktail in hand and watch the sunset over the Gulf of Tonkin. Enjoy your time with activities that include afternoon tea and a cooking class led by the cruise chef. And A memorable dining experience will be offered at the restaurant, with local food in an intimate and romantic setting.

Enjoy evening views of the bay at the bar on the top deck. Try your hand squid fishing. The bars are open until late.

*Overnight on Heritage Cruise*

### **DAY 8: HALONG BAY – HANOI & DEPARTURE (B/L)**

Start the day with a session of Vovinam (a kind of Vietnamese martial art) on the sundeck, followed by a light breakfast. Then take a pleasant trip on a bamboo boat to explore the Dark and Bright Cave. When you arrive back on the ship, it is time to check out and enjoy the brunch, while the cruise is making its way back to Tuan Chau Marina. From here, drive back to Hanoi for your onward flight back home.

*NOTE: approximate arrival time at the airport is 16:00-17:00, your departure flight should be in the evening*

## End of service

### HOTEL LIST

5 STAR HOTES	
Cities	Hotel name
Hanoi	Hanoi De L'Opera Hotel <a href="https://hoteldelopera.com/">https://hoteldelopera.com/</a>
Pu Luong	Pu Luong Retreat <a href="https://puluongretreat.com/">https://puluongretreat.com/</a>
Ninh Binh	Tam Coc Garden <a href="https://www.tamcogarden.com/?homepage=endvid">https://www.tamcogarden.com/?homepage=endvid</a>
Nam Dinh	Ecohost Hai Hau <a href="https://www.ecohostasia.com/products/ecohost-destinations/nam-dinh/">https://www.ecohostasia.com/products/ecohost-destinations/nam-dinh/</a>
Lan Ha Bay	Heritage Cruises <a href="https://heritagecruises.com/">https://heritagecruises.com/</a>

### QUOTATION

DESCRIPTION	1pax	2pax	3-4pax	5-6pax	7-8pax	9-10pax
<b>Price per person IN USD</b>	<b>US\$3,344</b>	<b>US\$1,879</b>	<b>US\$1,726</b>	<b>US\$1,579</b>	<b>US\$1,573</b>	<b>US\$1,486</b>

### INCLUDED

- √ Door-to-door pick-up & drop-off services
- √ All transportation mentioned in the itinerary
- √ Accommodation based on double share with breakfast (including 5% service fee and 10% VAT tax). Check-in room at 14:00 // Check-out room at 12:00 noon (Except Early check-in or Late check-out mentioned in the program)
- √ Experienced English-speaking guides
- √ Meals as stated in the itinerary (B: Breakfast; L: Lunch; D: Dinner)

- √ All sightseeing tickets according to the itinerary
- √ Tissues and water on coach
- √ Service charges and government tax
- √ Exclusive and personalized single agent/single customer service
- √ 24/7 hotline support guaranteed
- √ No extra charge after services confirmation
- √ Domestic flights in Vietnam as per itinerary

### **EXCLUDED**

- X International flights and the departure taxes
- X Beverage, Personal expenses, tips, and gratuities
- X Travel insurance
- X Public holiday surcharge (if any)
- X Compulsory Gala Dinner on 24 Dec and 31 Dec, 21 Jan (Tet)
- X Public holiday surcharge (Christmas and New Year, Tet holiday) if applicable
- X Early check-in and Late check-out (If not mentioned)
- X Visa to Vietnam (travellers could apply for evisa online)
- X Surcharge for airport cabs from 12:00 am – 05:00 am
- X Other services not mentioned above

### **BOOKING PROCESS**

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**Step 2:** Send us your scan copies of passports

**Step 3:** Make the deposit as follow the invoice sent by us

### **CANCELLATION**

Realistic Asia must be informed in writing. Cancellation charges would be effective from the date we receive advice in writing and cancellation charges would apply as follows:

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- + 59 - 30 days prior to arrival date: 5% cancellation charge. + Airfare cancellation fees (according to the airline's cancellation policy) if any
- + 29 - 15 days prior to arrival date: 10% + Airfare cancellation fees (according to the airline's cancellation policy) if any
- + 14 - 8 days prior to arrival date: 40% + Airfare cancellation fees (according to the airline's cancellation policy) if any
- + 7 days prior to arrival date: 100 %
- + No show: 100%

### **CONDITION OF INSURANCE**

Realistic Asia demands that all clients going on our trips hold proper personal medical insurance. If clients do not hold insurance and refuse to sign on before the departure date, Realistic Asia reserves the right not to carry out the trip.

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## **DISCOVERY HALONG BAY BY SEAPLANE AND YACHT**



**DURATION:** 2 Days

**THEME:** Leisure

**TOUR CODE:** LUX-VNMMHAL002

**DESTINATION:** Hanoi & Halong Bay

## DESCRIPTION

*Known as the 'descending dragon', Halong Bay is an important mythical icon to locals and a must-see place for visitors. Explore this famous UNESCO World Heritage site and legendary bay on an exclusive private cruise and seaplane ride. Take the lesser-known parts of the bay to have one of a kind experience in this stunning bay.*

## HIGHLIGHTS

- **Exclusive seaplane transfer to Halong bay**  
Get a unique panoramic birds-eye view of the UNESCO World Heritage site by seaplane transfer.
- **Have a cruise on a private yacht**  
Enjoy the luxury and privacy of exploring the bay and be pampered with champagne on board.
- **Experience the authentic life in the local village**  
Stop by Viet Hai Village for a cycling trip to discover Cat Ba National Park and have lunch with the local family.

## DETAILED ITINERARY

### DAY 1: HANOI – HALONG BAY BY SEAPLANE (L/D)

In the following 2 days, you will have a chance to explore one of the World's heritage sights by private yacht and take an off-the-beaten path enjoying the tranquil and private atmosphere.

Depart from your hotel with a 40-minute drive to Noi Bai International Airport, where you will embark on a join-in seaplane at 09:00 am (10:00 am in winter). Take a 60-minute flight to Ha Long Bay, enjoying the scenic views of lush green rice fields and the Red River delta.

Upon arrival at the port, enjoy the welcome champagne and tropical fruits and board your private yacht. Start cruising around the stunning islets that soar from the clear emerald waters of the Gulf of Tonkin. Towering limestone pillars and tiny islets topped by forest along with wind- and wave-eroded grottoes. Enjoy these special views of the maze of stunning hundred-year-old karst limestone formations. Have a stop and disembark at Viet Hai Village, a cozy hidden village surrounded by high mountains, thick jungles, and a vast ocean. Take a 3-km cycling trip through the pristine Cat Ba National Park. Stop at the local family house to have delicious Vietnamese lunch.

In the afternoon, head to Ba Trai Dao Island, where you can relax, swim, or jet skiing. In the evening, enjoy the candle-lit dinner in a romantic setting served on a floating wooden raft. Enjoy the sunset

view and immerse yourself in the tranquil atmosphere of the bay. Later, if you wish, you can join squid fishing.

*Overnight on a private yacht.*

## **DAY 2: HALONG BAY - HANOI BY SEAPLANE (B)**

Start a new day with the breakfast served on board, while the yacht is making its way towards Luon Cave. Upon arrival, take a kayak trip to get closer to the marvelous limestone karsts and explore hidden green lagoons. Kayak back to the yacht and get ready to check out when the boat arrives at the port. Disembark the yacht at Tuan Chau pier, then take a join-in **seaplane flight** back to Hanoi.

### **Remarks:**

#### **Seaplane (12-seater Cessna Caravan)**

Seaplane service may be subject to change depending on weather conditions. In this case, a Limousine Deluxe car will be an option. Hai Au Aviation allows 7 kg of luggage for each person. Therefore, clients should bring their precious & necessary belongings along with them on board. Our tour guide will not escort you on board.

### **Yacht**

**The LEADER 36** boasts an incomparable style with a spacious saloon, an open living area with an impressive sea view, a sofa, and a double sundeck, a spacious saloon. At night time, it transforms into a magnificent suite with a bar and sofa. With its long, fluid lines, unmistakably high-quality living spaces, and exceptional performance at sea, the LEADER 36 is the perfect blend of sportiness and elegance.

## **QUOTATION**

DESCRIPTION	1pax	2pax
Price per person	US\$3,763	US\$2,200 x 2
Total price	US\$ 3,763	US\$ 4,400

## **INCLUDED**

- √ Private yacht chartered
- √ Meals as mentioned
- √ English speaking local guide (for other languages and a national guide supplements apply)
- √ Transfer from Hanoi center to Noi Bai International Airport as mentioned by a private car
- √ Tours and transfers as mentioned by two-way join-in seaplane
- √ Entrance fees for mentioned visits
- √ Boat trips as mentioned in the itinerary
- √ Private watercraft for jet ski ( 1-2 clients per Jetski)
- √ Kayaking

## **EXCLUDED**

- X International flights and the departure taxes
- X Beverage, Personal expenses, tips, and gratuities
- X Travel insurance
- X Public holiday surcharge (if any)
- X Compulsory Gala Dinner on 24 Dec and 31 Dec, 21 Jan (Tet)
- X Public holiday surcharge (Christmas and New Year, Tet holiday) if applicable
- X Early check-in and Late check-out (If not mentioned)
- X Visa to Vietnam (travellers could apply for evisa online)
- X Surcharge for airport cabs from 12:00 am – 05:00 am
- X Other services not mentioned above

## **BOOKING PROCESS**

**Step 1:** Contact us at [sales@realisticasia.com](mailto:sales@realisticasia.com) to inform the date and number of travelers and any special requirements.

**Step 2:** Send us your scan copies of passports

**Step 3:** Make the deposit as follow the invoice sent by us

## **CANCELLATION**

Realistic Asia must be informed in writing. Cancellation charges would be effective from the date we receive advice in writing and cancellation charges would apply as follows:

- + 60 days prior to arrival date: No cancellation charge. We Guarantee 100% Money Back. + Airfare cancellation fees (according to the airline's cancellation policy) if any
- + 59 - 30 days prior to arrival date: 5% cancellation charge. + Airfare cancellation fees (according to the airline's cancellation policy) if any
- + 29 - 15 days prior to arrival date: 10% + Airfare cancellation fees (according to the airline's cancellation policy) if any
- + 14 – 8 days prior to arrival date: 40% + Airfare cancellation fees (according to the airline's cancellation policy) if any
- + 7 days prior to arrival date: 100 %
- + No show: 100%

## **CONDITION OF INSURANCE**

Realistic Asia demands that all clients going on our trips hold proper personal medical insurance. If clients do not hold insurance and refuse to sign on before the departure date, Realistic Asia reserves the right not to carry out the trip.

Kindly acknowledge your acceptance of the above terms and conditions by signing and returning to Realistic Asia a copy of the present contract and of the attachment with all itineraries.

## FLAVOURS OF VIETNAM



**DURATION:** 10 Days

**THEME:** GASTRONOMY

**TOUR CODE:** LUX-VNMFOV001

**DESTINATIONS:** Hanoi, Halong Bay, Hue, Danang, Hoi An, Ho Chi Minh city

### DESCRIPTION

Take a gastronomic adventure through Vietnam exploring the marvelous cuisine of different regions throughout the country. Spend ten days immersed in Vietnam's culinary scene, sampling everything from tasty street food to gourmet fusion dishes. Learn the secrets behind these mouth-watering morsels with visits to fresh markets and organic farms.

### HIGHLIGHTS

#### Be a farmer for a day

Join a local family at their farm, plowing the fields and watering the vegetables to learn more about local agriculture techniques.

#### Sample local specialties

Immerse in the Hanoi street food guided by the foodie blogger and have a private dinner cooked by the TV-featured master chef.

#### Get deeper into the historical scene

Discover Hanoi sitting at the back of a vintage Minsk bike, visit the Imperial citadel in Hue and see the most important historical places of Saigon.

## OUTLINED ITINERARY

DAY 1	WELCOME TO VIETNAM – HANOI ARRIVAL
DAY 2	STREET FOOD TOUR W FOOD BLOGGER & HANOI CULTURE ADVENTURE BY VINTAGE MINSK (B/L)
DAY 3	CRUISING IN THE WORLD'S MOST STUNNING BAY (B/L/D)
DAY 4	HALONG BAY – TRAVEL TO HOI AN (B/L)
DAY 5	EXPLORE THE MOST REMARKABLE SITES OF HUE AND HAVE DINNER WITH THE GASTRONOMY ARTISAN (B/D)
DAY 6	HUE – TRAVEL TO HOI AN THROUGH THE SCENIC ROUTE AND EXPLORE THE ANCIENT TOWN (B)
DAY 7	EXPLORE THE FARMING LIFE OF HOI AN (B)
DAY 8	TRAVEL FROM HOI AN TO HO CHI MINH AND EXPLORE SAIGON'S HISTORICAL SIGHTS (B)
DAY 9	BONJOUR SAIGON AND EVENING A O SHOW (B/D)
DAY 10	TIME TO SAY GOOD BYE – HO CHI MINH DEAPRTURE (B)

## DETAILED ITINERARY

### DAY 1: WELCOME TO VIETNAM – HANOI ARRIVAL

Welcome to Vietnam! Your new adventure begins with your arrival in Hanoi. Your private driver will meet you at the airport, holding a signboard with your name. He will escort you to your accommodation right in the heart of the city, with the fascinating Old Quarter at your fingertips. You can easily explore the city at your own pace or relax at the hotel after the flight.

*Overnight in Hanoi*

### DAY 2: STREET FOOD TOUR W FOOD BLOGGER & HANOI CULTURE ADVENTURE BY VINTAGE MINSK (B/L)

Take a street food tour to explore the best culinary spots of the city with a food blogger – Mr. Van Cong Tu. He started his blog in 2005 and keeps sharing his enormous passion for food and culture for all these years.

He will meet you at your hotel lobby and you will have a walk through the Old Quarter past the old east gate to Thanh Ha market. This busy, eclectic market is alive with the sights and sounds of Hanoi and is the essence of Vietnamese culture. Along the way, you will try the local delicacies and listen to the explanation of Vietnamese food culture.

Continue your walk through the streets of the Old Quarter to Dong Xuan market to sample some local treats such as pho tiu (rice noodles with scrummy slices of roasted pork, blanched bean shoots, scissored herbs, crushed nuts, and dried shallots placed on the top) and bun dau (a rustic dish of Northern Vietnam with rice vermicelli, tofu and shrimp paste). See dried goods and aromatics, the essentials of Vietnamese cuisine. Stroll up a "food alley" to see other interesting dishes. Then walk down to Hang Than Street to view ceremonial cake stalls and taste a special French-influenced dessert. At the same time, learn about traditions and food gifts for celebrations.

Continue back into the Old Quarter via Hang Cot Street – check specially treated fruit which is dependable on the seasons and a common snack in Vietnam. Walk along Phung Hung Street through temporary market stalls where you can see the changing market scene in Hanoi and how modernization is shaping tradition. At the end of the tour, stop at one of the Old Quarter's busiest (yet smallest) coffee shops for a well-earned sit-down and coffee before transferring back to your hotel.

**Notes:** *Suggested time: 08:30*

*Duration: 3 hours.*

*The tour will be mostly conducted on foot, we advise you to wear comfortable walking shoes.*

#### HANOI CULTURE ADVENTURE BY VINTAGE MINSK

Today, you will have a chance to see Hanoi from a different perspective by taking an unusual route sitting at the back of a vintage Minsk motorbike.

Meet your guide and driver and listen to the safety briefing, then hop on the vintage Minsk motorbike with a professional rider to start discovering the hidden corners in Hanoi. Stop at Hanoi Opera house for taking some photos, then follow the narrow, winding, zigzagging backstreets and alleyways to the biggest second-hand mechanics and electronics market in Vietnam. Here you could buy anything from a pistol for a US Army Jeep, the pedal of a Chinese bicycle, or a radio from the 1970s to the latest Phones.

Continue your journey and visit a Vietnam-war veteran and his lovely family living in the tiny Russian apartment compound since the 1960s. Enjoy a cup of tea with the family and take a rare opportunity for cultural exchange and learn about the Vietnam War from a person who took part in it.

Then Minsk will take you to the most romantic part of the city, passing by charming French boulevards before tasting authentic Hanoian food such as Banh Cuon, Pho Cuon, and Egg coffee.

**Notes:** Suggested time: 13:30

*Duration: 4 hours*

*Capacity: max 8 pax*

*Overnight in Hanoi*

### **DAY 3: CRUISING IN THE WORLD'S MOST STUNNING BAY (B/L/D)**

Have breakfast at the hotel and complete the check-out formalities.

Enjoy a 2.5-hour drive to Tuan Chau International Marina in Halong city.

Upon arrival in Halong spend some relaxing time with special tea at the Heritage Cruise's lounge. Then it's time to climb aboard the Heritage Cruise and check in your suite. Enjoy a welcome drink as you receive a cruise briefing and safety instructions. Have lunch at L'indochine Restaurant. The Heritage Cruise takes you to contemplate the magnificent sceneries made from the limestone mountains of Lan Ha Bay – Cat Ba Archipelago. This bay is untouched and remote, with a little number of cruise boats using this route. The cruise vessel approaches the Ba Trai Dao (Three Peach beaches) or Tra Bau in Lan Ha Bay, a natural frontier between the provinces of Halong and Haiphong. This secret hideaway has beaches, caves, and coves, not to mention the spectacular natural beauty of about 400 islands. Have free time kayaking or swimming in the clear waters of the bay. Back on Heritage Cruises, spend the relaxing evening with a cocktail in hand and watch the sunset over the Gulf of Tonkin. Enjoy your time with activities that include afternoon tea and a cooking class led by the cruise chef. And A memorable dining experience will be offered at the restaurant, with local food in an intimate and romantic setting.

Enjoy evening views of the bay at the bar on the top deck. Try your hand squid fishing. The bars are open until late.

*Overnight on Heritage Cruise*

### **DAY 4: HALONG BAY – TRAVEL TO HOI AN (B/L)**

Start the day with a session of Vovinam (a kind of Vietnamese martial art) on the sundeck, followed by a light breakfast. Then take a pleasant trip on a bamboo boat to explore the Dark and Bright Cave. When you arrive back on the ship, it is time to check out and enjoy the brunch, while the cruise is making its way back to Tuan Chau Marina. From here you will be transferred to Noi Bai Airport for your onward flight to Hue. Upon arriving at Hue airport, your private driver will meet you at the airport and transfer you your hotel.

*Overnight in Hue*

## **DAY 5: EXPLORE THE MOST REMARKABLE SITES OF HUE AND HAVE DINNER WITH THE GASTRONOMY ARTISAN (B/D)**

Once the imperial capital of the Nguyen Dynasty between the 17th and 19th centuries, Hue keeps an undeniable royal charm with its splendid emperors' tombs, ancient pagodas, and the remains of the Citadel.

Start your exploration with the Imperial Citadel at the center of the Complex of Hue Monuments, a UNESCO World Heritage site. Enter through the towering main gate and appreciate the magnificent architecture and gardens while your guide tells you about the events and the intrigue surrounding the former royal court. Despite being heavily bombed during the Vietnam War, some sections are incredibly well-preserved, and others have been carefully restored.

After visiting the Imperial Citadel, you can choose between two royal tombs to visit:

(1) The Tu Duc Royal Tomb, the most impressive of all the royal mausoleums built by Emperor Tu Duc between 1864 and 1867. While the complex does include a tomb, together with pavilions and temples, no one knows exactly where Tu Duc was buried. All 200 servants who buried the king were beheaded to keep his final resting place a secret from grave robbers.

(2) The Khai Dinh Royal Tomb, whose architecture showcases elements of Eastern art and Western design, is considered the most elegant tomb. It is smaller compared to many other tombs, however, it is more flamboyant, with the largest dragons in the country forming the side walls leading up to the tomb. Notice the tomb's blackened concrete exterior and colorful mosaic interior in the spacious main building decorated with murals of the Four Seasons, Eight Precious Objects, and Eight Fairies. After exploring the tombs, you will be transferred back to your hotel to have some rest.

**Notes:** *Suggested departure time: 09:00*

*Tour duration: 3.5 hours*

**HOME - HOSTED MEAL WITH THE GASTRONOMY ARTISAN - Ms. Nhu Huy**

In the evening, step out and explore the delicious world of Hue food with the celebrated gastronomy artisan, Ms. Nhu Huy. She is a professor, author of cookbooks, a participant in various TV cooking shows in Vietnam and Europe, and the recipient of several prestigious Talent awards in Vietnam. Who could know more about Vietnamese cuisine than her? Today you have an opportunity to enjoy delicious lunch prepared by Ms. Nhu Huy at her private home. Try her mouth-watering masterpieces and listen to interesting stories about her passion for culinary art life and career.

**Notes:** *Suggested time: 19:00*

*Duration: 2 hours*

*Venue location: 5-minute drive from downtown*

*Overnight in Hue*

## **DAY 6: HUE - TRAVEL TO HOI AN THROUGH THE SCENIC ROUTE AND EXPLORE THE ANCIENT TOWN (B)**

Have breakfast at the hotel and get ready to transfer from Hue to Hoi An by private car. You will drive through one of the most beautiful roads in the world - Hai Van Pass. You will be blown away by the stunning views of the mountains and the sea.

Upon arrival in Hoi An, you will enjoy the walking tour through the spectacular old town area. Between the 15th and 19th centuries, Hoi An was known as Faifo - a prosperous trading port, attracting Chinese, Japanese, Dutch, Portuguese, and Spanish merchants. This charming town still keeps its special atmosphere with a mixture of cultures from all around the world. Today, Hoi An is recognized as a UNESCO World Heritage sight with its well-preserved architecture, pedestrian-only streets, and distinctive local cuisine, allowing visitors a glimpse of its illustrious past.

The perfect way to explore Hoi An is to walk through its narrow lanes and cozy streets. This morning you will explore the old merchant houses that combine the elements of Chinese, Japanese and Vietnamese architecture. Then admire the elegant beauty of the 400-year-old Japanese Covered Bridge, built in the 1590s by the Japanese community to link them with the Chinese quarters across the stream. Visit the Assembly Hall of the Chaozhou Chinese Congregation with its intricate woodcarvings. And finish your walk with a visit to the colorful market with stalls full of local specialties and products.

*Overnight in Hoi An*

**Notes:** *Suggested departure time: 14:00*

*Tour duration: 03 hours*

## **DAY 7: EXPLORE THE FARMING LIFE OF HOI AN (B)**

This morning, you will discover the daily routine of farmers in the rural outskirts of Hoi An's Ancient Town and have hands-on experience at the organic farm.

Start your morning with a leisurely 4km (2mi) bike ride through the countryside, heading to Tra Que Vegetable Village. This village is named after a sweet scented herb grown here and used to flavor Hoi An specialties like Cao Lau noodles.

Upon arrival, stroll around the fishponds and along the neatly organized organic gardens to observe local farmers working in the fields using traditional methods that date back hundreds of

years. The rich soil from this village produces some of the most flavorsome vegetables and herbs in all Hoi An.

To get more understanding of the local rural life, change into some work clothes provided by the villagers and join the friendly farmers in watering the plants or fertilizing the land.

Take a break next to the water wheel, or if you wish, you can try your hand at some traditional musical instruments. Then you will learn how to prepare and hand-grind rice to make rice paper. Later this paper will be grilled over a charcoal fire and turned into a crunchy snack. Say goodbye to the local farmers and head back to your hotel.

The afternoon is at your leisure.

**Notes:** *Suggested departure time: 08:30*

*Tour duration: 04 hours*

*Overnight in Hoi An*

## **DAY 8: TRAVEL FROM HOI AN TO HO CHI MINH AND EXPLORE SAIGON'S HISTORICAL SIGHTS (B)**

Relish the remaining moment in Hoi An before your private driver escorts you to the airport to take the flight to Ho Chi Minh. Upon arrival, you will be welcomed and transferred to the hotel for check-in and quick refreshment.

In the afternoon, join the Ho Chi Minh City tour. With over eight million people and four million motorbikes, Saigon is truly a city that never sleeps. Despite its modernity, Ho Chi Minh maintains a strong link to the past, which you will explore today by visiting Saigon's most historic landmarks.

Start your tour with a visit to the Notre Dame Cathedral, a red brick edifice with twin spires constructed from materials imported from France (entrance is only permitted when no services are being performed). Then head across the square to the Central Post Office, built in 1891. It is one of the oldest buildings in the city, constructed in the colonial style, this post office had an important role in connecting Vietnam with other Indochina countries during French colonialism. Then take a short drive to the former Presidential Palace, the headquarters of the Saigon Government during the American War. Continue to the War Remnants Museum for a vivid perspective of the American War through the eyes of the Vietnamese. (Please note that some of the displays are very graphic.) End up your tour at a typical Saigon street coffee place chatting with the guide about the daily life of Saigonese and learning some phrases in Vietnamese. Then head back to your hotel.

*Overnight in Saigon*

## DAY 9: BONJOUR SAIGON AND EVENING A O SHOW (B/D)

Life in Saigon begins early before it gets hot. Wake up early today to see the authentic life of Saigonese.

Depart from your hotel at 5:00 am and zigzag through local streets to reach the city's largest flower market, Ho Thi Ky in District 10. Catch the hustle and bustle of flower trading activities and admire the blooming beauty of flowers from all over the country including roses, lotuses, lilies, daisies, orchids, and more. Continue to Tao Dan Park to watch or take part in some morning calisthenics including the graceful movements of Tai Chi, energizing aerobics, or fun dancing.

Enjoy traditional Vietnamese coffee at a nearby café which happens to be where Saigon's bird enthusiasts meet every morning to allow their feathered friends to interact with each other, creating a natural symphony of bird songs. End the morning by having breakfast like a local at the small family-run Huong Binh noodle shop, enjoying an authentic "pho" (beef noodle soup) whose recipe has been passed from generation to generation. Then return to your hotel.

**Notes:** Suggested departure time: 05:00

*Tour duration: 04 hours*

In the late afternoon, your driver will take you to Saigon Opera House to see "A O Show". This show is a combination of performing arts highlighting the traditional life and poetic scenery of Vietnam.

The show contains episodes of Vietnamese traditional folk games, dances, and circus acts with traditional and modern music in the background and using bamboo pipes and baskets by acrobats. This spectacular show is a great way to learn about the traditional cultural life of Vietnam.

After the show, enjoy beautifully decorated and presented dishes of innovative Vietnamese cuisine at the Dining Room restaurant. Then drive back to your hotel.

*Overnight in Ho Chi Minh*

## DAY 10: TIME TO SAY GOOD BYE – HO CHI MINH DEAPRTURE (B)

Relish a healthy breakfast on the final day of your trip to Vietnam. Complete the hotel check-out formalities, after which you can visit the local markets to buy souvenirs for your loved ones. Later your private driver will transfer you to the airport to take your flight back home.

Trip Ends.

**HOTEL LIST 5 STAR**

LOCATION	HOTEL	Room Type
HANOI	<b>SOFITEL LEGEND METROPOLE</b> <a href="https://www.sofitel-legend-metropole-hanoi.com/">https://www.sofitel-legend-metropole-hanoi.com/</a>	Luxury
HALONG BAY	<b>HERITAGE CRUISES</b> <a href="https://heritagecruises.com/">https://heritagecruises.com/</a>	Ocean Suite
HUE	<b>AZERA LA RESIDENCE HUE</b>	Deluxe river View
HOI AN	<b>HOI AN ANATARA RESORT</b> <a href="https://www.anantara.com/en/hoi-an">https://www.anantara.com/en/hoi-an</a>	Deluxe river View
HO CHI MINH CITY	<b>HOTEL DES ART SAIGON</b> <a href="https://www.hoteldesartssaigon.com/">https://www.hoteldesartssaigon.com/</a>	Grand Deluxe

## QUOTATION

DESCRIPTION	1pax	2pax	3-4pax	5-6pax	7-8pax	9-10pax
<b>Price per person IN USD</b>	<b>US\$5,263</b>	<b>US\$3,131</b>	<b>US\$3,008</b>	<b>US\$2,889</b>	<b>US\$2,886</b>	<b>US\$2,814</b>

## INCLUDED

- √ Door-to-door pick-up & drop-off services
- √ All transportation mentioned in the itinerary
- √ Accommodation based on double share with breakfast (including 5% service fee and 10% VAT tax). Check-in room at 14:00 // Check-out room at 12:00 noon (Except Early check-in or Late check-out mentioned in the program)
- √ Experienced English-speaking guides
- √ Meals as stated in the itinerary (B: Breakfast; L: Lunch; D: Dinner)
- √ All sightseeing tickets according to the itinerary
- √ Tissues and water on coach

- √ Service charges and government tax
- √ Exclusive and personalized single agent/single customer service
- √ 24/7 hotline support guaranteed
- √ No extra charge after services confirmation
- √ Domestic flights in Vietnam as per itinerary

### **EXCLUDED**

- X International flights and the departure taxes
- X Beverage, Personal expenses, tips, and gratuities
- X Travel insurance
- X Public holiday surcharge (if any)
- X Compulsory Gala Dinner on 24 Dec and 31 Dec, 21 Jan (Tet)
- X Public holiday surcharge (Christmas and New Year, Tet holiday) if applicable
- X Early check-in and Late check-out (If not mentioned)
- X Visa to Vietnam (travellers could apply for evisa online)
- X Surcharge for airport cabs from 12:00 am – 05:00 am
- X Other services not mentioned above

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- + 29 - 15 days prior to arrival date: 10% + Airfare cancellation fees (according to the airline's cancellation policy) if any
- + 14 - 8 days prior to arrival date: 40% + Airfare cancellation fees (according to the airline's cancellation policy) if any
- + 7 days prior to arrival date: 100 %
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## **VIETNAM LUXURY HOLIDAY EXPERIENCE**



**DURATION:** 10 Days

**THEME:** Culture & Leisure

**TOUR CODE:** RA-VNMLHE001

**DESTINATIONS:** *Hanoi, Halong Bay, Hoi An, Ho Chi Minh*

*Discover Vietnam with its rich history and cultural heritage. You will see the most iconic sights throughout the country and have a deep immersion into the local culture by taking hands-on experience and meeting with interesting people. The journey will also take you through the most breathtaking landscapes and charming towns. From the natural beauty of Halong Bay to the bustling streets of Ho Chi Minh City, enjoy immersive tours to truly connect with the remarkable wonders of Vietnam.*

## HIGHLIGHTS:

- **Explore awe-inspiring landscapes.**  
Venture through the UNESCO-honoured Halong Bay and other pristine natural landscapes.
- **Be charmed by central Vietnam**  
See the historic, wander sites of Hoi An's lovely old town and drive along the spectacular coastline.
- **Get an exclusive look at local culture**  
Explore heritage buildings, see incredible traditional performances, and experience life in the rural village.

## OUTLINED ITINERARY

DAY 1	HANOI ARRIVAL - DINNER AT LY CLUB RESTAURANT (D)
DAY 2	HANOI CULTURE ADVENTURE BY VINTAGE MINSK (B/L)
DAY 3	VISIT THE MUSEUM OF ETHNOLOGY WITH A CULTURAL EXPERT & HOME HOSTED LUNCH WITH THE HANOIAN FAMILY (B/L)
DAY 4	HANOI – HALONG BAY BY SEAPLANE (B/L/D)
DAY 5	HALONG BAY – HANOI – DANANG – HOI AN (B/L)
DAY 6	HOI AN WALKING TOUR & MAKING BAMBOO CRAFT WITH MR. TAN VO (B)
DAY 7	CYCLING IN CAM THANH VILLAGE & THANH DONG ORGANIC FARM (B/L)
DAY 8	HOI AN – DANANG - FLIGHT TO HO CHI MINH & EXPLORING SAIGON ON VINTAGE VESPA (B)
DAY 9	SPEND THE MORNING LIKE A LOCAL SAIGONESE & A O SHOW (B/D)
DAY 10	TIME TO SAY GOOD BYE – HO CHI MINH DEAPRTURE (B)

## DETAILED ITINERARY

### DAY 1: HANOI ARRIVAL - DINNER AT LY CLUB RESTAURANT (D)

Welcome to Vietnam! As soon as you leave the plane, our Immigration Officer will meet you at the end of the jet bridge (or at the terminal entrance), holding a signboard with your name(s) on it. The officer will assist you with immigration procedures. If you already have a Vietnam visa, the estimated time to clear immigration will take approximately 15-20 minutes per person. After clearing immigration, our Immigration Officer will escort you to the baggage claim to collect your luggage and introduce you to your guide, who will be waiting outside the terminal.

Your private guide and driver will transfer you to the hotel in the heart of the city. Have some relaxing time and rest after the flight.

In the evening, enjoy the fine dining experience at Ly Club Restaurant. Located on Le Phung Hieu Street - the heart of Hanoi, Ly Club is an outstanding restaurant occupying the 19th-century French villa with interior design inspired by antiques and ornaments of the Ly dynasty. Enjoy the incredible dishes of modern Vietnamese cuisine with live music performances. After dinner, you will be transferred back to your hotel.

*Overnight in Metropole Legend Hotel*

### DAY 2: HANOI CULTURE ADVENTURE BY VINTAGE MINSK (B/L)

Today, you will have a chance to see Hanoi from a different perspective by taking an unusual route sitting at the back of a vintage Minsk motorbike.

Meet your guide and driver at the hotel lobby. After listening to the safety briefing from your guide, hop on the vintage Minsk motorbike with a professional rider to start discovering the hidden corners in Hanoi. Stop at Hanoi Opera house for taking some photos, then follow the narrow, winding, zigzagging backstreets and alleyways to the biggest second-hand mechanics and electronics market in Vietnam. Here you could buy anything from a pistol for a US Army Jeep, the pedal of a Chinese bicycle, or a radio from the 1970s to the latest Phones.

Continue your journey and visit a Vietnam-war veteran and his lovely family living in the tiny Russian apartment compound since the 1960s. Enjoy a cup of tea with the family and take a rare opportunity for cultural exchange and learn about the Vietnam War from a person who took part in it.

Then Minsk will take you to the most romantic part of the city, passing by charming French boulevards before tasting authentic Hanoian food such as Banh Cuon, Pho Cuon, and Egg coffee.

In the afternoon, get ready for an immersive, behind-the-scenes experience of Hanoi Water puppetry. This unique art originated from the wet rice civilization of Northern Vietnam. Head to

the local house, situated in a small alley of Hanoi, to meet with a water puppet artisan. Mr. Liem Phan is the sixth generation of the family with a tradition of performing water puppetry in Nam Dinh province. Inherited his talent and water puppetry traditions from his father, Mr. Liem Phan acquired a passion for this folk art in his childhood. He is not only playing with the puppets creating outstanding performances, but also crafting puppets as well. He has set up a mini stage for water puppetry and had his solo performances around Vietnam and abroad.

Sit down for a cup of tea while Mr. Liem is telling you the story about how the water puppet originated, and his memorable experience traveling to different corners of the world to bring Vietnamese culture and folklores to international friends.

Then join a 30-minute show seeing lion dances, buffalo fighting, rice farming, and boat racing at his private mini water puppet stage on his top house floor. After the show, get yourself in the performer's role to handle puppets in the water or join Mr. Liem Phan to make and paint the puppets.

*Overnight in Metropole Legend Hotel*

### **DAY 3: VISIT THE MUSEUM OF ETHNOLOGY WITH A CULTURAL EXPERT & HOME HOSTED LUNCH WITH THE HANOIAN FAMILY (B/L)**

Today you will have the unique opportunity to learn about the long-standing Vietnamese history from a qualified expert, Dr. Nguyen Huy, who is the director of the Vietnam Museum of Ethnology.

While walking through the museum, participate in a one-hour discussion about Vietnamese history and varied aspects of Vietnamese culture. You will also learn about the evolution of the lifestyle of different Vietnamese ethnic groups and their religious practices.

After the museum visit, drive back to Hanoi city center for a truly authentic experience. You will meet with the local Hanoian family, which lives in this city for a few generations. They will give you an insight into the city's history and lifestyle. Feel free to discuss with them the local life, culture, and habits to understand more about the difference and similar things between Vietnam and your country.

Later you will be invited for a traditional Vietnamese lunch.

#### **HOME HOSTED LUNCH WITH HANOIAN FAMILY**

In Vietnam, a family meal has always been an intangible string to connect family members. It is the time to talk to each other and create a bond among generations. During the meal, the elderly teach the younger customs, table manners, and traditional values. The children show their care and

respect for the elderly by preparing meals and expressing etiquette. The meal is simple, but it implies a profound love. And today, you will feel like a Vietnamese family member.

After lunch, we will take you back to your hotel. The rest of the day is at your leisure.

*Overnight in Metropole Legend Hotel*

#### **DAY 4: HANOI – HALONG BAY BY SEAPLANE (B/L/D)**

Depart the hotel for a 40-minute transfer to Noi Bai Airport where you will embark on a join-in seaplane at 09:00 (10:00 in winter) for a 60-minute scenic flight to Ha Long Bay. Enjoy the stunning views of the rice fields and Red River Delta from the bird view.

Upon arrival in Halong spend some relaxing time with special tea at the Heritage Cruise's lounge. Then it's time to climb aboard the Heritage Cruise and check in your suite. Enjoy a welcome drink as you receive a cruise briefing and safety instructions. Have lunch at L'Indochine Restaurant. The Heritage Cruise takes you to contemplate the magnificent sceneries made from the limestone mountains of Lan Ha Bay – Cat Ba Archipelago. This bay is untouched and remote, with a little number of cruise boats using this route. The cruise vessel approaches the Ba Trai Dao (Three Peach beaches) or Tra Bau in Lan Ha Bay, a natural frontier between the provinces of Halong and Haiphong. This secret hideaway has beaches, caves, and coves, not to mention the spectacular natural beauty of about 400 islands. Have free time kayaking or swimming in the clear waters of the bay. Back on Heritage Cruises, spend the relaxing evening with a cocktail in hand and watch the sunset over the Gulf of Tonkin. Enjoy your time with activities that include afternoon tea and a cooking class led by the cruise chef. And A memorable dining experience will be offered at the restaurant, with local food in an intimate and romantic setting.

Enjoy evening views of the bay at the bar on the top deck. Try your hand squid fishing. The bars are open until late.

*Overnight on Heritage Cruise*

#### **DAY 5: HALONG BAY – HANOI – DANANG – HOI AN (B/L)**

Start the day with a session of Vovinam (a kind of Vietnamese martial art) on the sundeck, followed by a light breakfast. Then take a pleasant trip on a bamboo boat to explore the Dark and Bright Cave. When you arrive back on the ship, it is time to check out and enjoy the brunch, while the cruise is making its way back to Tuan Chau Marina. From here you will be transferred to Noi Bai Airport for your onward flight to Da Nang. Upon arriving at Da Nang airport, your private driver will meet you at the airport and transfer you to the hotel in Hoi An.

*Overnight in Four Season Nam Hai/ Naman Retreat*

## **DAY 6: HOI AN WALKING TOUR & MAKING BAMBOO CRAFT WITH MR. TAN VO (B)**

Between the 15th and 19th centuries, Hoi An was known as Faifo - a prosperous trading port, attracting Chinese, Japanese, Dutch, Portuguese, and Spanish merchants. This charming town still keeps its special atmosphere with a mixture of cultures from all around the world. Today, Hoi An is recognized as a UNESCO World Heritage sight with its well-preserved architecture, pedestrian-only streets, and distinctive local cuisine, allowing visitors a glimpse of its illustrious past.

The perfect way to explore Hoi An is to walk through its narrow lanes and cozy streets. This morning you will explore the old merchant houses that combine the elements of Chinese, Japanese and Vietnamese architecture. Then admire the elegant beauty of the 400-year-old Japanese Covered Bridge, built in the 1590s by the Japanese community to link them with the Chinese quarters across the stream. Visit the Assembly Hall of the Chaozhou Chinese Congregation with its intricate woodcarvings. And finish your walk with a visit to the colorful market with stalls full of local specialties and products.

### **AFTERNOON VISIT OF MR. TAN VO BAMBOO WORKSHOP**

The bamboo tree is a significant symbol of Vietnamese culture and has an important role in local daily life. It symbolizes the vitality of Vietnamese people, that can resist difficulties, and in local legends, it was used to fight the invaders. At the same time, Vietnamese people could make outstanding items using bamboo: from drinking straws to sophisticated furniture.

This afternoon you will meet Mr. Tan Vo, who represents the creative young generation of bamboo craftsmen family and brings bamboo products up to another level. Using his inherited skills, Mr. Tan Vo has created a unique bicycle with a bamboo frame and handlebars. His special bamboo frame, apart from its nice design, is very light, durable, and sustainable. Visit Mr. Tan Vo's workshop and discover the collection of bamboo items he and his family created. Admire the beauty of the products, while Mr. Tan introduces the bamboo crafting art to you. When you get inspired by bamboo, it's time to try your hands on making your own piece of art that you can keep as a souvenir from today's adventure. After finishing the product, we will transfer you back to your hotel.

**Notes:** *Suggested departure time: 09:00*

*Tour duration: 05 hours*

*Overnight in Four Season Nam Hai/ Naman Retreat*

## **DAY 7: CYCLING IN CAM THANH VILLAGE & THANH DONG ORGANIC FARM (B/L)**

Enjoy the delicious breakfast at the hotel and get ready for the countryside exploration. In the morning, you will drive to Vong Nhi village. Upon arrival, hop on the bikes and cycle through the village (around 6 km). Enjoy the stunning landscapes and peaceful countryside views, such as green coconut forest, and prawn and red snapper farms or immerse in the rustic beauty of rice fields.

Then arrive at Thanh Dong organic farm. This 10,000 sqm garden with fresh organic goods supports 10 local families for a living. Take a stroll around the vegetable garden and listen to the life-changing story of the farmers about how they have been approaching the organic method of cultivating herbs. Afterward, you will join the farmers in their gardening activities, like preparing and applying organic manure to the land, raking the ground, sowing herb seeds, and watering or picking vegetables.

Say goodbye to the farmers and take a ride in the unique Vietnamese basket boat along the Do River to The Field Restaurant. On the way, admire the beautiful scenery and local countryside life. Take part in a short cooking class to make Vietnamese family-style lunch. Enjoy the meals you cooked and get back to your hotel.

**Notes:** *Suggested departure time: 08:00*

*Tour duration: 03 hours*

*Overnight in Four Season Nam Hai/ Naman Retreat*

## **DAY 8: HOI AN – DANANG - FLIGHT TO HO CHI MINH & EXPLORING SAIGON ON VINTAGE VESPA (B)**

Have a relaxing morning, and get ready for your flight to Ho Chi Minh. Your private driver will meet you at the hotel lobby and transfer you to Da Nang Airport, where you will board the plane. Upon arrival in Ho Chi Minh, you will be welcomed and transferred to the hotel for check-in and to have some rest after the flight.

In the afternoon, you will discover Saigon like a local on the back of a vintage Vespa motorbike. During this tour, you will see the Thich Quang Duc monument, a memorial to the monk who set himself on fire to protest the persecution of Buddhists in Vietnam in the 1960-s. Then pass by the flower market and funeral home for a glimpse of Vietnamese customs. Then pass by Chinatown and see Nhi Phu temple, which is the oldest Chinese pagoda in the city, colorful tailor material alley, and Chinese medicine quarters.

Continue further to District 2 through the underwater Thu Thiem Tunnels to see how Saigon has been growing and visit a local market. Head back to the center, passing by the city's historic landmarks, such as the People's Committee building, Reunification Palace, Notre Dame Cathedral and Central Post Office, and CIA building on Dong Khoi Street, from where Americans and

Vietnamese officials were evacuated during the Saigon Fall. Then head to the Opera House before returning to your hotel.

**Notes:** *Tour duration: 04 hours*

*Overnight in Hotel des Arts Saigon*

## **DAY 9: SPEND THE MORNING LIKE A LOCAL SAIGONESE & A O SHOW (B/D)**

Wake up early in the morning, and meet your guide at the hotel lobby. Today you will immerse into the bustling morning atmosphere of Saigon, exploring the city as the locals do. During this tour, you will feel and see what makes Saigon so different from other Vietnam cities.

Your first stop is a Vietnamese bread stall which is believed to be the first bread stall in Saigon. Sit down inside a small alley together with local people and enjoy this simple and delicious breakfast.

After breakfast, head to the market, zig-zagging through the maze of narrow alleys. Stop here for a cup of tea or coffee in Saigon's oldest café. This coffee shop has operated for already 78 years and has become a kind of Saigon landmark. Meet the cafe's owner for a talk and learn how she makes coffee with such a special yet traditional method. This "stocking coffee" method originated from Chinese coffee vendors and involves a long, stocking-like fabric filter, a charcoal stove, and traditional clay pots.

Continue your way through the nearby street market to see its daily life and how locals bargain for fresh food and other goods. Carry on to the "flower alley" - the biggest flower market in Saigon. Take the opportunity to see the colorful blossoms, and interact with the sellers.

Then head back to your hotel. On the way, stop at some vendors to try some favorite Saigonese snacks and desserts, such as sponge cakes and sweet soups.

**Notes:** *Available time: Morning only*

*Duration: 3 hours*

*Starting time: 07:00*

In the late afternoon, your driver will take you to Saigon Opera House to see "A O Show". This show is a combination of performing arts highlighting the traditional life and poetic scenery of Vietnam.

The show contains episodes of Vietnamese traditional folk games, dances, and circus acts with traditional and modern music in the background and using bamboo pipes and baskets by acrobats. This spectacular show is a great way to learn about the traditional cultural life of Vietnam.

After the show, enjoy beautifully decorated and presented dishes of innovative Vietnamese cuisine at the Dining Room restaurant. Then drive back to your hotel.

**Notes:** *Suggested time: Public show: 18:00*

*Duration: 3 hours*

*Venue: Saigon Opera House*

*Overnight in Hotel des Arts Saigon*

## **DAY 10: TIME TO SAY GOOD BYE – HO CHI MINH DEAPRTURE (B)**

Relish a healthy breakfast on the final day of your trip to Vietnam. Complete the hotel check-out formalities, after which you can visit the local markets to buy souvenirs for your loved ones. Later your private driver will transfer you to the airport to take your flight back home.

Trip Ends.

<b>HOTEL LIST 5 STAR</b>		
<b>LOCATION</b>	<b>HOTEL</b>	<b>Room Type</b>
<b>HANOI</b>	<b>SOFITEL LEGEND METROPOLE</b> <a href="https://www.sofitel-legend-metropole-hanoi.com/">https://www.sofitel-legend-metropole-hanoi.com/</a>	<b>Luxury</b>
<b>HALONG BAY</b>	<b>HERITAGE CRUISES</b> <a href="https://heritagecruises.com/">https://heritagecruises.com/</a>	<b>Ocean Suite</b>
<b>HOI AN</b>	<b>THE FOUR SEASON RESORT HOI AN</b>	<b>One Bed Room Villa</b>
<b>HO CHI MINH CITY</b>	<b>PARK HYATT SAIGON</b>	<b>Grand Deluxe</b>

## **QUOTATION**

<b>DESCRIPTION</b>	<b>1pax</b>	<b>2pax</b>	<b>3-4pax</b>	<b>5-6pax</b>	<b>7-8pax</b>	<b>9-10pax</b>
<b>Price per person in USD</b>	<b>US\$ 9,514</b>	<b>US\$ 5,255</b>	<b>US\$ 5,087</b>	<b>US\$ 4,930</b>	<b>US\$ 4,913</b>	<b>US\$ 4,828</b>

## **INCLUDED**

√ Door-to-door pick-up & drop-off services

- √ All transportation mentioned in the itinerary
- √ Accommodation based on double share with breakfast (including 5% service fee and 10% VAT tax). Check-in room at 14:00 // Check-out room at 12:00 noon (Except Early check-in or Late check-out mentioned in the program)
- √ Experienced English-speaking guides
- √ Meals as stated in the itinerary (B: Breakfast; L: Lunch; D: Dinner)
- √ All sightseeing tickets according to the itinerary
- √ Tissues and water on coach
- √ Service charges and government tax
- √ Exclusive and personalized single agent/single customer service
- √ 24/7 hotline support guaranteed
- √ No extra charge after services confirmation
- √ Domestic flights in Vietnam as per itinerary

### **EXCLUDED**

- X International flights and the departure taxes
- X Beverage, Personal expenses, tips, and gratuities
- X Travel insurance
- X Public holiday surcharge (if any)
- X Compulsory Gala Dinner on 24 Dec and 31 Dec, 21 Jan (Tet)
- X Public holiday surcharge (Christmas and New Year, Tet holiday) if applicable
- X Early check-in and Late check-out (If not mentioned)
- X Visa to Vietnam (travellers could apply for evisa online)
- X Surcharge for airport cabs from 12:00 am – 05:00 am
- X Other services not mentioned above

### **BOOKING PROCESS**

**Step 1:** Contact us at [sales@realisticasia.com](mailto:sales@realisticasia.com) to inform the date and number of travelers and any special requirements.

**Step 2:** Send us your scan copies of passports

**Step 3:** Make the deposit as follow the invoice sent by us

### **CANCELLATION**

Realistic Asia must be informed in writing. Cancellation charges would be effective from the date we receive advice in writing and cancellation charges would apply as follows:

+ 60 days prior to arrival date: No cancellation charge. We Guarantee 100% Money Back. + Airfare cancellation fees (according to the airline's cancellation policy) if any

+ 59 - 30 days prior to arrival date: 5% cancellation charge. + Airfare cancellation fees (according to the airline's cancellation policy) if any

+ 29 - 15 days prior to arrival date: 10% + Airfare cancellation fees (according to the airline's cancellation policy) if any

+ 14 – 8 days prior to arrival date: 40% + Airfare cancellation fees (according to the airline's cancellation policy) if any

+ 7 days prior to arrival date: 100 %

+ No show: 100%

### **CONDITION OF INSURANCE**

Realistic Asia demands that all clients going on our trips hold proper personal medical insurance. If clients do not hold insurance and refuse to sign on before the departure date, Realistic Asia reserves the right not to carry out the trip.

Kindly acknowledge your acceptance of the above terms and conditions by signing and returning to Realistic Asia a copy of the present contract and of the attachment with all itineraries.